

July 8, 2015

The regular meeting of the City of Port Jervis Industrial Development Agency (IDA) was held in the Council Chambers, 20 Hammond Street, Port Jervis, New York on Wednesday, July 8, 2015 at 6:00 p.m.

Regular Meeting

Board members Frank Bell, James Hinkley, Michael McCarthy, Robert Schultz and Maria Mann were present. Co-Counsel Michael Fox and City Clerk Treasurer Robin Waizenegger were also present. Council Liason Robert Ritchie was absent.

Attendance

Mr. McCarthy called the meeting to order at 6:01pm and noted as Chairman, that the minutes of the previous meetings were approved .

Mr. McCarthy called for old and new business, Mrs. Waizenegger indicated that we have no updates on Bon Secours or FHT/Excel at this time.

Mrs. Waizenegger introduced Peter Siebert and Peter Keay from 100 River Road LLC and distributed a copy of the terms of the current pilot agreement. Peter Siebert stated that they are here to seek a change or extension of the current pilot agreement. He stated that he tried to contact Bill Bavoso who did the original pilot.

Mrs. Waizenegger stated that the process has changed since they negotiated the last pilot in light of additional corporate compliance.

Mr. Peter Siebert and Mr. Peter Keay gave a history of the organization and presented a request for a 5 year extension with a five year freeze inserted effective 2016-2020 both orally and in writing(written documentation is considered proprietary and not for public release). They also gave details of the products manufactured and invited the members to visit the plant. It was also noted that they have restructured their financing agreements with the Port Jervis CDA and with a local Orange County Bank.

Mrs. Waizenegger reviewed the current PILOT with the members present to explain the amount of actual tax forgiveness they are actually receiving due to the structure of the older PILOTS that were done as percentage of a base tax amount (2008) that does not increase with any subsequent tax rate increases. Therefore they get a discount off of the 2008 base plus avoid all future tax increases, which as of 2014 represents an additional benefit of \$10,072.54.

Robert Schultz asked them if they have annual financial statements, what type of structure they are operating under and if access to their annual tax returns is available. Mr. Siebert indicated that they have reviewed financial statements. Mr. Schultz expressed concern in knowing about the movement of cash out of or into the business. Mr. Siebert stated that the company is in a good financial position from a balance sheet perspective as they have invested additional monies personally and from the sale of their other business the Jenard Company.

Mr. McCarthy informed them that we will need an application and time to do due diligence before any decision could be made. Mr. Siebert extended an invitation to Robert Schultz to come over and review the financial invitation.

Mr. Siebert also questioned why they are not in the HUB zone. Fees, need for attorney and timing were also discussed.

Motion by Frank Bell seconded by Robert Schultz to discuss the extension in executive session at 6:48 pm.

AYE 5 NAY 0 ABSENT 0 Motion Carried

Meeting reconvened at 7:12 pm.

Motion was made by Frank Bell and seconded by James Hinkley to allow Robin Waizenegger to assist 100 River Road LLC in proceeding with a formal application and board member Robert Schultz to evaluate the financial position of the applicant.

AYE 5 NAY 0 ABSENT 0 Motion Carried

Mr. Mc Carthy indicated concern regarding the lack of activity at Future Homes.

Motion to adjourn by James Hinkley and seconded by Frank Bell.

AYE 5 NAY 0 ABSENT 0 Motion Carried

Meeting adjourned at 7:14 pm. Next Meeting August 12th, 2015 at 6pm in the Council Room.

